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*Shepherding you safely through difficult family transitions!*

## **DIVORCE IN NEW YORK – ARE WE A GOOD FIT**

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We are not the right law firm for everyone. We are guided by honesty, integrity and professionalism. If you know in your gut that you are right but you can't articulate why that is, you can come to us and we'll help you articulate your truth.

If, however, you know you are wrong and you want to perpetuate an injustice, then you don't want to come to us. While we're skilled at presenting clients' cases in their best possible light and we're tough negotiators and get our clients the best possible deals we can, we do not adopt indefensible positions and we will not lie, cheat, or steal either for ourselves, our clients, or anyone else.

We work hard and bill honestly and fairly. We try to keep our prices as low as we can but we still have pay our overhead and living expenses. We can only give everyone a fair deal if every client pays their fair share. As a result, we don't discount our fees to one client and do not ask other clients to make up the shortfall. (Our only exception is for members of the United States Armed Forces. As the child of Holocaust survivors, I am forever grateful for the liberation of my parents from the Nazi Concentration Camps. As a result, I give a one-third discount for any active-duty member of the United States Armed Forces and, to be fair, the spouses of any active duty members.)

Though our rates are reasonable and competitive, doing good work takes more time than doing shoddy work. As a result, getting our clients the results they deserve often takes more time than people typically expect.

We do not however, do anything by half-measure. Thus, if you want a "good enough" job, this shop is not for you. If you are going to concede when the going gets tough, then perhaps you should retain a law firm that isn't as committed to victory as we are. If you want to save money by asking your lawyers to miss deadlines and do sloppy work, you will be unhappy with

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us. Moreover, we've several times experienced the situation where we've achieved the impossible successes for clients with the client mistakenly assuming that an initial victory was all that was needed. Often even a success is merely the breach of a perimeter wall, after which the hand-to-hand fighting had to begin. It is, therefore, important for clients to plan not merely for the initial skirmish but for the entire battle and what ultimate success will require. Winning the first several skirmishes is merely pyrrhic if a party surrenders before full victory is achieved.

I live and die with every client and every case and I have internalized the Talmudic saying that a *chaver* does not allow anything out of his hand that isn't correct and proper. We are committed to achieving every client's goals even if it requires, in the words of a law school professor, "mounting the insurmountable wall." [I inherited this from my mother who, three times in Auschwitz was sent to the gas-chambers, but managed to conceal herself within a slave-labor transport and managed to survive the Nazi atrocities.] We work best with people who are on the side of angels, want what is best for their children, appreciate quality and are willing and able to pay for it.

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